

# Fitting Our Technology Into Your Budget

## SITUCON'S EMERGENCY AWARENESS SYSTEM

### Get What You Need When You Need It

With SITUCON's technology qualifying as "Essential Use Equipment" a special type of financing known as Tax-Exempt Municipal Leasing may be available. This type of financing is very popular as it allows state and local governments to stretch their budgets and use their available capital as efficiently as possible.

#### Who is eligible

Those eligible for Tax-Exempt Municipal Leases are strictly governed by the Internal Revenue Code. States and their political subdivisions such as towns, counties and cities are eligible for Municipal Lease Financing. The most common users are state and local government agencies, school districts and public universities.

#### What makes it different

Although you will own the equipment at the end of the lease, Tax-Exempt Municipal Leases do not require current obligation of future funding. This is possible as Municipal Leases contain clauses allowing for termination of the lease should needed funds not be appropriated in subsequent years. As an added benefit, this feature allows payments to be considered operating expenses and not debt, thereby generally not requiring voter approval, in turn expediting the acquisition of needed equipment.

**Contact us to learn more about the benefits of Tax-Exempt Municipal Lease Financing.**

### Advantages

#### ***Removes Budgetary Constraints***

No large capital outlay is required as equipment acquisition costs are spread over multiple years

#### ***No Cash Down***

Typically 100% financing available – all costs including installation, training and maintenance can be financed

#### ***Fast, Simple Approval Process***

Less complex than other forms of financing, approvals generally take a couple of days

#### ***Lowest Cost Financing Available***

Tax-exempt income for the lender means lower interest costs resulting in lower payments than other types of financing. No significant legal and/or administrative costs involved

#### ***No Balloon Payments***

Unlike other leases, no residual payments are required at the end of lease

#### ***Voter approval not usually required***

Municipal Leases are considered "non-debt" financing and are exempt from municipal debt restrictions as they are regarded as only a year-to-year obligation